



Basic Influencing Skills, 4th Edition /

Counseling session

Instructional

Material Projectable

This is a completely new series with relevant and important options for your classroom. Students will observe the specifics of influencing skills in reality based demonstrations with many subscripts and discussion questions. Here is what you'll find on the new Basic Influencing Skills DVD: Listening Skills, Client Change Scale, Confrontation, Focusing, Reflection of Meaning/The Community Genogram, Reframing/Interpretation, Feedback/Self Disclosure, Logical Consequences, Directives/Psychoeducation, Integration of Skills

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Título: Basic Influencing Skills, 4th Edition by Allen E. Ivey, Mary Bradford Ivey, Norma Gluckstern-Packard, Carlos Zalaquett and S. Kent Butler

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Nota general: Title from resource description page (viewed March 29, 2016)

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Materia: Multicultural Counseling

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