



Basic Influencing Skills, Part

2

Counseling session Instructional

Material Projectable

DVD: Students will learn and practice specific influencing skills and strategies such as interpretation/reframe, feedback, and providing directives. They will also learn the basics of assertiveness training while observing a full interview. Particularly helpful is the way that each skill or strategy is clearly identified with subtitles. This DVD is also infused with multicultural issues and is designed for use in all skills, counseling theories, and multicultural courses

<https://rebiunoda.pro.baratznet.cloud:38443/OpacDiscovery/public/catalog/detail/b2FpOmNlbGVicmF0aW9uOmVzLmJhcmF0ei5yZW4vMjYwMTIxODM>

Título: Basic Influencing Skills, Part 2

Editorial: Alexandria, VA Microtraining Associates 1997

Descripción física: 1 online resource (67 minutes)

Duración: 010656

Nota general: Title from resource description page (viewed March 29, 2016)

Lengua: In English

Materia: Multicultural Counseling

Baratz Innovación Documental

- Gran Vía, 59 28013 Madrid
- (+34) 91 456 03 60
- informa@baratz.es