



Networking [Work Your Contacts to Supercharge Your Career

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Monografía

The Old Boy Network, real or imagined, is a powerful thing. Wouldn't it be great if you had access to all the right people and knew the right things to do and say to turn casual acquaintances into useful contacts? Imagine if you could use the names stored in your Filofax to help you achieve your goal. Many hands may make light work, but knowing the right people is even more effective. With the help of the expert ideas and advice in Networking readers will discover how they can get more out of their contacts, both personal and professional. Learn how to cultivate existing contacts, turn new fr

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